

Message Text

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51

ACTION EUR-12

INFO OCT-01 ISO-00 AGR-10 EB-07 XMB-04 TRSE-00 EURE-00

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FM AMEMBASSY ATHENS

TO SECSTATE WASHDC PRIORITY 9266

USDOC WASHDC PRIORITY

UNCLAS ATHENS 4610

EO 11652 NA

TAGS: EAGR, BMEP, GR

SUBJ: SPECIAL EXPORT OPPORTUNITY-PURCHASE OF GREENHOUSES

1. GEORGE G. PSIMARA, U.S. CITIZEN AND GENERAL MANAGER OF RECENTLY ESTABLISHED CHIPCO-HELLAS, 102 SOLOS STREET, ATHENS 144, EXPORTERS OF INDUSTRIAL PRODUCTS, REQUESTED EMBASSY ASSISTANCE IN PURCHASING COMPLETE GREENHOUSES.

2. LOCAL FIRM OWNS 125 ACRES OF LAND. OF THIS TOTAL, 25 ACRES WILL BE USED AS THE SITE FOR THE INSTALLATION OF COMPLETE AND FULLY AUTOMATED GREENHOUSES FOR GROWING FLOWERS FOR EXPORT.

3. LOCAL FIRM INTERESTED RECEIVING OFFERS FOR THE SUPPLY, ERECTION AND OPERATION OF GREENHOUSES ON TURNKEY BASIS. OFFERS SHOULD ALSO PROVIDE FOR PROJECT MANAGEMENT AND OPERATION CONSULTING SERVICES.

4. U.S. FIRM TO BE AWARDED CONTRACT SHOULD ALSO UNDERTAKE TO ARRANGE FOR EXIM FINANCING OF THE TRANSACTION. PSIMARAS WILLING TRAVEL TO THE U. S. TO DISCUSS PROJECT ON THE SPOT AND FINALIZE THE TRANSACTION.

5. ACTION REQUESTED: PLEASE INFORM COMPETENT U.S. FIRMS OF THIS OPPORTUNITY ADVISING THAT RESPONSES ARE REQUIRED WITHIN 20 DAYS AND SHOULD BE COMMUNICATED PSIMARAS DIRECTLY.

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Message Attributes

Automatic Decaptioning: X
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